

GHANSHYAM

Data Analyst

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SUMMARY

Disciplined and insightful data analyst with 5+ years of experience analyzing business processes. Eager to leverage big data interpreting and visualizing skills at Deerfos India to drive growth and boost sales results. In current role helping the management to get deep insights of the process to make it more productive.

EXPERIENCE

Sales Data Analyst

Deerfos Abrasivos

02/2018 - 03/2023 Sonipat

A South Korean MNC dealing in abrasive materials for industrial purposes.

- Collect, clean, and analyze large datasets using, SQL and Excel.
- Develop and maintain dashboards and reports to track key performance indicators
- Work closely with sales director to understand market trends and develop strategy to hike the sales
- Support the field sales team to override their targets and development of new business.
- Prepare daily, weekly, monthly, half-yearly and annual sales report to get deep insight into the process and help the organisation to grow its business
- Lead the team of sales coordinators to assist in its daily tasks.
- Present findings and recommendations to stakeholders through compelling visualizations and presentations
- Prepare region wise, customer wise, product wise and person wise sales reports using advance calculations
- Stay updated on industry trends and best practices in data analytics to suggest improvements and innovative approaches.

Data Analyst

HelioNext

03/2023 Gurgaon

A BPO dealing in healthcare services in USA

- Collaborate with cross-functional teams to understand data needs and deliver analytical solutions.
- Identify trends, patterns, and outliers in data to uncover insights and drive business actions
- Develop and maintain team performance KPIs and reports

EDUCATION

Btech, EE

DCRUST

07/2010 - 06/2013

Diploma In Cse

HSBTE

07/2007 - 06/2010

Matriculation

HBSE

04/2006 - 04/2007

SKILLS

Advanced excel

Power bi

SQL

MS PPT

INTERNET

Sales-Coordination

Team Lead

PASSIONS

 Career Interest / Passion

LANGUAGES

Hindi
Native



English
Proficient



STRENGTHS



Work under Pressure

SINCE COLLEGE



Honesty

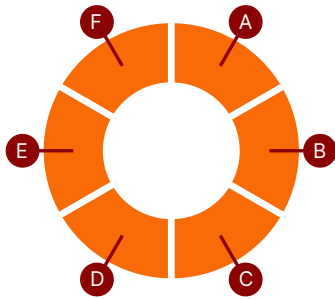
GOD GIFTED



Punctual

PARENTS

MY TIME



- A** MUSIC
- B** WALK
- C** WEB SERIES
- D** TRAVEL
- E** LEARNING NEW THINGS
- F** NEWS PAPER